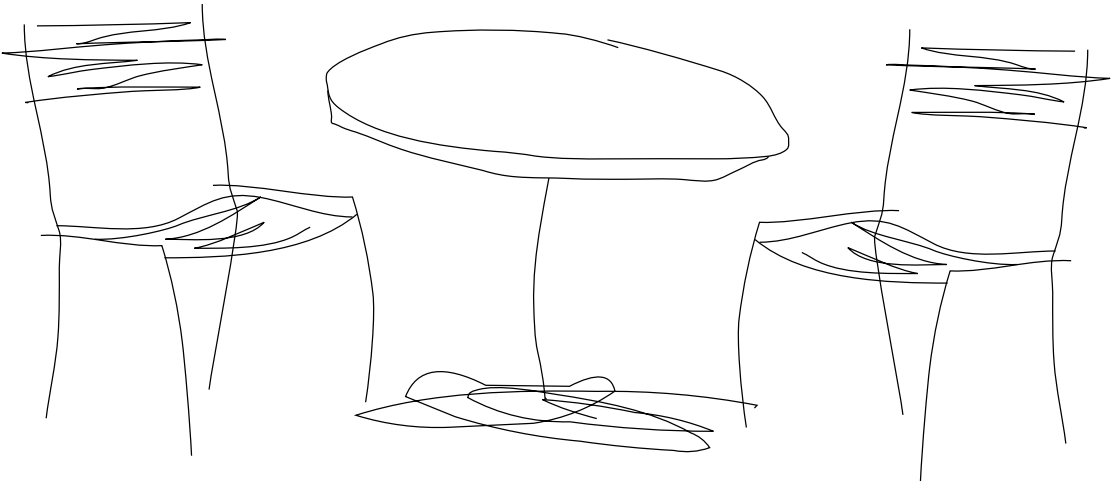


Chairs



WCI Philosophy

“Any size, any shape, any color”

Harry Liss founded West Coast Industries (WCI) in 1939 as a creative partner to interior designers and architects.

“... our total commitment to responsive and personalized service. We always put the customer’s needs first, because we are flexible. We are small enough to react quickly and responsively to every order and at the same time, we are large enough to handle all our manufacturing and finishing work internally, so that we do not have to depend on other suppliers to fulfill our commitments.” (H.L.)

For over 65 years, West Coast Industries has been providing quality furniture and working with designers, architects, dealers, and hospitality contractors. This approach has helped us grow into one of the largest and most respected manufacturers of hospitality and contract furniture in the United States.

As a family-owned business, traditions of craftsmanship, quality and service are an integral part of our corporate culture. Our management team and dedicated work force, steeped in this tradition have contributed to our success and enables WCI to continue to provide the best products that will be produced to exacting standards of quality and durability and delivered in a timely fashion.

WCI’s Outdoor Furniture Price List represents a comprehensive collection of tables and chairs for outdoor and indoor environments. For additional product information or to speak with a sales representative please contact us at:

West Coast Industries, Inc.
10 Jackson St. San Francisco, CA 94111

Phone: 415.621.6656
800.243.3150
Fax: 415.552.5368

www.westcoastindustries.com
info@westcoastindustries.com

Environmental Policy

Manufacturing

WCI is committed to manufacturing processes and materials that control and minimize risks to our employees and the environment. WCI adheres to Federal, State, and local laws, codes, ordinances and regulations to prevent harm to the public health and welfare, and to preserve our natural resources. We continually invest in our manufacturing facilities to reduce material waste, energy consumption, and improve our product quality.

WCI’s people are committed to producing the highest quality products. We train our employees in *state of art* manufacturing techniques and processes. We believe that the best people produce the best product. The attention to detail is evident in the product you receive – it is their signature.

Materials

WCI’s approach to product design and development is to explore and evaluate the use of sustainable materials and to incorporate them in our product wherever possible. This is part of our commitment to continuous process and product improvement.

Safety

WCI’s Compliance Awareness Program maintains and educates all employees in proper procedures and methods for all government regulatory requirements.

We at WCI are proud of our record of meeting and exceeding standards set by Federal, State, and local codes. It is our desire to continue to supply our customers with the highest quality product manufactured in a safe and environmentally sensitive manner.



furnishing possibilities™

Outdoor Tables and Chairs

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Price List 2008

Effective February 1, 2008

Terms and Conditions

Sales Policy	Possession of this price list does not in itself constitute authority to sell and/or purchase product herein. WCI reserves the right to change prices without prior notice.
Minimum Order	The minimum WCI, order is \$1,200 List. Orders less than \$ 1,200 will be subject to a \$100 net minimum order charge.
New Accounts	To establish an open account, submit a bank reference, three current open account references and a statement of financial responsibility. Send full credit information along with complete address and telephone numbers to: West Coast Industries, Inc. (WCI) Headquarters, 10 Jackson St., San Francisco, CA 94111. Allow approximately three weeks for processing.
Credit and Payment Terms	Unless credit has been established with WCI, terms will be a 50% deposit with order and balance paid in full prior to shipment. Payment terms for all customers with approved credit limits are net 30 days. Invoices must be paid within these terms in order to maintain open account status. Payments should be made to our main office in San Francisco. Past due accounts (over 30 days) are subject to finance charge at an interest rate of 1 1/2% per month (18% per year), or the maximum amount permitted under local law. The customer will be liable for any costs incurred in collection of past due amounts including attorneys' fees whether or not a suit is filed. Charging purchases to an open account constitutes acceptance of our stated terms. Terms are subject to change without prior notice.
Sales Tax	Unless the appropriate state sales tax exemption number and form is supplied to WCI, applicable sales and other taxes will be invoiced.
Acknowledgements	<p>Every order is acknowledged by mail. All orders are manufactured and shipped according to the acknowledgement and its terms and conditions. It is the customer's responsibility to note any discrepancies on the acknowledgement and to notify WCI immediately.</p> <p>If you are unable to accept delivery of an order before a specific date, please specify clearly on your order, "Do not ship for arrival before ____." Failure to accept delivery of an order based on the estimated ship date may subject your order to warehouse storage charges. Changes to the estimated ship date after the order is acknowledged are subject to approval by WCI and may result in storage charges. Orders refused at delivery and returned to WCI will be subject to return freight charges and reshipment charges.</p>
Fax Orders	<p>Orders may be faxed to WCI at 415-552-5368.</p> <p>Confirming Orders should be sent to WCI and clearly marked, e.g: "Confirming Order - Original sent by Fax". WCI will not be responsible for duplicate orders.</p>
Change Policy	Requests for cancellation to an acknowledged order must be submitted to WCI in writing and are subject to WCI's ability to accommodate such requests. Acknowledged orders for special, non-standard and custom products cannot be changed. Approved change request orders may be subject to a revised ship date and additional material and labor charges.
Cancellations Policy	Requests for changes to an acknowledged order must be submitted to WCI in writing. Acknowledged orders for special, non-standard and custom products cannot be cancelled. Approved cancellation requests will be subject to restocking, material and labor charges.
Shipping Points	All products are shipped from our factory in Los Angeles, CA 90021.


Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to **\$100 net** minimum order charge.


Terms and Conditions


Delivery	Normal delivery is on a dock to dock basis. Special requests such as inside delivery, "call before," etc. should appear on the customer's purchase order and are subject to additional charges. Every attempt will be made by WCI to accommodate customer's requests. All special delivery requests received after an order is acknowledged will be subject to WCI's ability to accommodate such requests and may incur additional charges. Delivery date is subject to strikes, accidents, and availability of supplies and other causes beyond our control. WCI may stop and/or hold shipment if payment terms, account status or credit are not satisfactory.
WCI Freight Program	Freight Claims WCI will file the freight claim for WCI Freight Program orders. Upon receipt of the order, it is the responsibility of the customer to inspect the shipment for damage, and/or shortages, and to note any visible damage or shortages on the carrier driver's receipt. Please note: The customer has the right to inspect the complete shipment prior to the driver's departure. All noted damages and shortages on FOB destination orders will be credited 100%. In the event of visible damage and/or shortages, immediately call WCI at 1.800.243.3150 to initiate a freight claim and replacement or repair.
Customer Designated Carrier Orders	WCI assumes no responsibility for any damage, shortages or loss in transit. Our responsibility for transit damage, shortages or loss ceases when the carrier signs the bill of lading as having received merchandise in good condition. It is the customer's legal responsibility to examine all merchandise upon receipt, note damages on carrier's bill and file a damage claim directly with the carrier. The customer is responsible for all freight charges on customer designated carrier orders.
Concealed Damages	Concealed damage should be reported in writing to the freight carrier and WCI within 48 hours. It is the responsibility of the customer to notify WCI in writing of any factory defects, shortages or errors within five days from receipt of merchandise. Failure to make any claim against WCI within five days will constitute acceptance of merchandise and waiver of any defects, shortages or errors found upon inspection.
Customer Pick Ups	Customers may choose to pick up orders at our Los Angeles factory. Customers will be notified when their order is ready on orders marked will call. Pick up must be made within seven business days or order will incur storage charges. Customer pick up is available between 8:00 a.m. and 2:00 p.m. PST. Call WCI Customer Service at 1.800.243.3150 to schedule all customer pick ups.
Design and Specifications	All designs and specifications are subject to change without prior notice. Any item or material may be discontinued without prior notice. All weights and dimensions are approximate.
Warranty	All WCI products are warranted to the original purchaser covering normal usage for a period of three years from the date of the original invoice. During this warranty period, WCI's sole obligation shall be to repair or replace merchandise proven defective due to faulty manufacture. Such repairs and service will be made FOB factory with no allowance for transportation or handling costs. In no event shall liability under this warranty exceed the original price. This warranty does not apply to damage resulting from accident, misuse, abuse, alteration or negligence. WCI will not be liable for any loss, injury or damage to persons or property after the merchandise has been received, inspected and found to be in good condition and to meet the customer's specifications. WCI will not be liable for any additional charges sustained by the customer because of improper installation, usage or after market additions. Warranties not expressly stated herein including, without limitations, any implied warranties of merchantability and fitness for purpose, are excluded and disclaimed by WCI.

Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Chairs


Courtyard	Model Number	Description	List Price
	8143.00	Stacking Armchair in Silver In-stock	\$ 390
	8143.05	Stacking Armchair in Outdoor Colors	455
		Width 20.5" Depth 20.5" Height 33" Weight 15 lbs. Stacks 6 chairs high Stocked in Silver Diamondkote. See finish card for color options.	


Breeze	Model Number	Description	List Price
	8131.00	Stacking Armchair in Silver Diamondkote In-stock	\$ 220
	8131.05	Stacking Armchair in Outdoor Colors	270
		Width 20.5" Depth 24" Height 32.5" Weight 12.5 lbs. Stacks 6 chairs high Stocked in Silver Diamondkote. See finish card for color options.	


Picnic	Model Number	Description	List Price
	8147.00	Stacking Armchair In-stock	\$ 425
		Width 22" Depth 21" Height 31" Weight 11.5 lbs. Stacks 6 chairs high	
		Silver Diamondkote Only.	


Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Chairs

Paperclip Arm Chair	Model Number	Description	List Price
	8124.00	Stacking Armchair	In-stock \$ 300
		Width	22.25"
		Depth	21.25"
		Arm Height	26.25"
		Overall Height	31.25"
		Weight	12.5 lbs.
		Stacks	8 chairs high
		Silver Diamondkote Only.	


Paperclip Side Chair	Model Number	Description	List Price
	8125.00	Stacking Chair	In-stock \$ 280
		Width	18.25"
		Depth	21.25"
		Height	31.25"
		Weight	11.25 lbs.
			Stacks
		Silver Diamondkote Only.	


Piazza	Model Number	Description	List Price
	8148.00	Stacking Armchair with Black 'Rattan'	In-stock \$ 145
	8148.02	Stacking Armchair with Honey 'Rattan'	In-stock 145
		Width	22"
		Depth	25"
		Height	29.5"
		Weight	9 lbs.
		Stacks	8 chairs high
		Clear Coated Polished Aluminum Frame only with Black or Honey Synthetic Rattan woven seats and backs.	


Piazza Bar Armchair	Model Number	Description	List Price
	7148.00	Bar Armchair with Black 'Rattan'	In-stock \$ 237
	7148.02	Bar Armchair with Honey 'Rattan'	In-stock 237
		Width	21"
		Depth	22"
		Seat Height	30"
		OA Height	39"
	Weight	10 lbs.	
		Clear Coated Polished Aluminum Frame only with Black or Honey Synthetic Rattan woven seats and backs.	


Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Chairs

Polly		Model Number	Description	List Price
	8122.00	Stacking Chair in White	In-stock	\$ 265
	8122.05	Stacking Chair in Pastel Green	In-stock	265
		Width 21.5" Depth 25.5" Height 32.5" Weight 8 lbs. Stacks 6 chairs high		
Other colors available, contact WCI sales department for more information. Minimum quantities and extended leadtimes may apply.				


Passport		Model Number	Description	List Price
	8123.00	Stacking Chair in White	In-stock	\$ 275
	8123.07	Stacking Chair in Anthracite	In-stock	275
		Width 18" Depth 19.5" Height 30.25" Weight 6.75 lbs. Stacks 8 chairs high		
Frame is available in Silver Diamondkote only. Other colors available for the seat and back only, contact WCI sales department for more information. Minimum quantities and extended leadtimes may apply.				


Pebble		Model Number	Description	List Price
	8121.00	Stacking Chair in White	In-stock	\$ 375
	8121.07	Stacking Chair in Anthracite	In-stock	375
		Width 19.25" Depth 19.5" OA Height 31" Weight 10.25 lbs. Stacks 4 chairs high		
Frame is available in Silver Diamondkote only. Other colors available for the seat and back only, contact WCI sales department for more information. Minimum quantities and extended leadtimes may apply.				


Portico		Model Number	Description	List Price
	8120.00	Stacking Chair in White	In-stock	\$ 275
	8120.07	Stacking Chair in Anthracite	In-stock	275
		Width 16.75" Depth 20.00" Height 32.00" Weight 11 lbs. Stacks 4 chairs high		
Frame is available in Silver Diamondkote only. Other colors available for the seat and back only, contact WCI sales department for more information. Minimum quantities and extended leadtimes may apply.				

Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Sam Chairs

Sam Arm Chair	Model Number	Description	List Price
	8161.00	Stacking Armchair	In-stock \$ 125
	Width	21.5"	
	Depth	25.5"	
	Height	32.5"	
	Weight	9 lbs.	
	Stacks	8 chairs high	
	Clear Coated Polished Aluminum only.		

Sam Side Chair	Model Number	Description	List Price
	8162.00	Stacking Side Chair	In-stock \$ 115
	Width	17.5"	
	Depth	21.5"	
	Height	30.5"	
	Weight	9 lbs.	
	Stacks	8 chairs high	
	Clear Coated Polished Aluminum only.		

Sam Bar Armchair	Model Number	Description	List Price
	7161.00	Bar Armchair	In-stock \$ 210
	Width	21"	
	Depth	22"	
	Seat Height	30"	
	OA Height	35"	
	Weight	10 lbs.	
	Clear Coated Polished Aluminum only.		

Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Specifications and Finishes

Diamondkote	Thermal set powder coat colors are weather and rust resistant.			
Solid Colors:	White (WH-M)	Pine (PI-M)	Sand (SA-M)	Matte Black (MB-M)
Metallic Colors	Silver (SI-M) Champagne (CH-M)	Graphite (GR-M) Highland Green (HG-M)	Bronze (BR-M) Seafoam Green (SG-M)	Gold Leaf (GL-M)
Textured Colors:	Stucco (ST-M) Earth (EA-M)	Antique Iron (AI-M) Weathered Iron (WI-M)	Textured Black (TB-M) Weathered Bronze (WB-M)	Old Copper (OC-M)
Standard Metal Chair Finishes	Courtyard	All Diamondkote (powder coat) colors		
	Breeze	All Diamondkote (powder coat) colors		
	Picnic	Silver Diamondkote only		
	Paperklip	Silver Diamondkote only		
Polished Aluminum Chair Frames	Sam Series	Polished Aluminum clear coated for weather resistance.		
	Piazza	Polished Aluminum clear coated frame or weather resistance only with Black or Honey Synthetic Rattan woven seats and backs.		
Molded Polypropylene Chairs	Polly	White (WH-P)	Pastel Green (PG-P)	Other polypropylene colors available, contact sales department for more information. Minimum quantities and extended leadtimes may apply.
Molded Polypropylene Chairs with Metal Frames	Passport	White (WH-P)	Anthracite (AN-P)	Silver Diamondkote frame only Other polypropylene colors available, contact sales department for more information. Minimum quantities and extended leadtimes may apply.
	Pebble	White (WH-P)	Anthracite (AN-P)	Silver Diamondkote frame only Other polypropylene colors available, contact sales department for more information. Minimum quantities and extended leadtimes may apply.
	Portico	White (WH-P)	Anthracite (AN-P)	Silver Diamondkote frame only Other polypropylene colors available, contact sales department for more information. Minimum quantities and extended leadtimes may apply.

Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Surfaces and Maintenance

Metal Chairs	<p>All WCI metal chairs are suitable for indoor and outdoors applications. They have been pretreated and Diamondkote (powder coat) finished to resist the elements all year long without fading rusting or cracking.</p> <p>For regular cleaning of the metal frames, use a solution of mild, non-abrasive soap and warm water. For more difficult stains, use a mild household cleaner such as Windex™ or Fantastic™. Avoid using abrasives and chemical cleaners. Always test a small area prior to cleaning. Do not pressure wash.</p>
Injection Molded Polypropylene Chairs	<p>Injection molded polypropylene are suitable for indoor / outdoor applications . UV inhibitors in the polypropylene protect against sun rays.</p> <p>To maintain the finish of WCI polypropylene chairs, clean regularly with warm sudsy water – never use an abrasive cleaner or boiling water.</p> <p>For regular cleaning of the chair's metal frames, use a solution of mild, non-abrasive soap and warm water. For more difficult stains, use a mild household cleaner such as Windex™ or Fantastic™. Do not use abrasives and chemical cleaners. Always test a small area prior to cleaning. Do not pressure wash.</p>
Synthetic Rattan	<p>The Piazza Chairs have woven synthetic rattan backs and seats. To maintain the rattan clean regularly with warm sudsy water – never use an abrasive cleaner or boiling water. Do not pressure wash or use petroleum based solvents or cleaners as this will damage the synthetic rattan.</p>
General Maintenance	<p>Users are urged to make periodic inspections to look for damage, loose screws and bolts or other signs of structural fatigue incurred in daily use. Examination must include structural joints, corner blocks, welds and any other stress points. Any product found to be damaged, defective or loose should be taken out of service immediately.</p>

Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

Sales Tax Rules and Regulations - Resale Certificates

To Our Customers:

In compliance with Sales and Tax Laws it is necessary that we have from all our customers assigned re-sale certificate, with their State Sales Tax Permit Number, to show that the merchandise has been purchased for resale.

The good faith of the seller will be questioned if he has knowledge of facts which give rise to a reasonable inference that the purchaser does not intend to resell the property as, for example, knowledge that a purchaser of a particular merchandise is not engaged in the business of selling that kind of merchandise.

Under "Description of property to be purchased" there may appear:

1. Either an itemized list of the particular property to be purchased for resale, or
2. A general description of the kind of property to be purchased for resale.

Such certificate is good until revoked in writing.

Please insert your NEW SALES TAX PERMIT NUMBER, WITH YOUR SIGNATURE AND ADDRESS ON THE ATTACHED RE-SALE CERTIFICATE AND RETURN IT TO US AT ONCE.

FIRM NAME _____	
I HEREBY CERTIFY, That I hold the valid seller's permit No. _____ issued pursuant to the Sales and Use Tax Law; that I am engaged in the business of selling;	
that the tangible personal property described herein which I shall purchase from:	
West Coast Industries, Inc., 10 Jackson Street, San Francisco, CA 94111	
will be resold by me in the form of personal property; PROVIDED, however, that in the event any such property is used for any other purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Law to report and pay for the tax, measured by the purchase price of such property.	
Description of property to be purchased: _____ _____	
Dated: _____ 20 _____	Signature _____
at _____	By and Title _____
Phone _____	Address _____

Minimum Order: The minimum West Coast Industries, Inc. order is \$1,200 List. Orders under this minimum will be subject to \$100 net minimum order charge.

